#### **REPORT TO SHAREHOLDERS** December 2, 2016

BAS has generated operating income for the six-month period of \$689.000 compared to \$806.000 in 2015. excluding the impact of discontinued operations of BAS-Serco's airport operations contract and the sale of IBC.

Revenues for the period ending September 30, 2016 totaled \$18.2 million. This was a contraction of 10 percent from the corresponding period a year ago and operating expenses also decreased by 4 percent.

BAS-Serco Ltd. earnings were 21 percent ahead of expected earnings for the six month period despite revenues that were 1 percent lower than anticipated. We are pleased to report that our Facilities Management contracts continue to integrate and complement our Group Solution's offering.

Weir Enterprises Ltd. and Otis Elevator Company (Bermuda) Ltd. have maintained stable financial results while continuing to meet the needs of customers.

CCS Group Ltd. has produced a decent result although revenues are down by 15 percent. The investment into new lines of business is expected to gain traction in the coming months.

Efficient Technologies Bermuda Ltd. ("EFF-Tech") revenues were 13.2 percent lower than anticipated, but earnings were significantly greater than the expectations.

Integrated Technology Solutions Ltd. ("ITS") revenues surpassed the expectations by 31.8 percent and this resulted improved earnings for the six month period.

Eff-Tech Ltd. and ITS Ltd. operate in the fields of heating, ventilation and air conditioning and audio visual electronics and office automation, respectively.

Bermuda Energy Services Company Ltd. and Integrated Technology Solutions Ltd. continue to complement the Group Solutions model. Earnings for these companies for the next six months are expected to be moderate.

On behalf of the Board and Management, we wish to thank our Shareholders and clients for their continued support and acknowledge the hard work and commitment of our staff.

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President & CEO

David W. Pugh Chairman

#### CONDENSED CONSOLIDATED STATEMENT OF **FINANCIAL POSITION** AS AT SEPTEMBER 30, 2016

(Expressed in Thousands of Bermuda Dollar)

	UNAUDITED	AUDITED
	SEPT 30	MARCH 31
	2016	2016
CURRENT ASSETS		
Cash and cash equivalents	4,898	6,124
Accounts receivable	7,969	8,520
Inventories	2,972	2,624
Prepaid expenses	595	549
	16,434	17,817
NON-CURRENT ASSETS		
Other receivables	3,371	3,836
Capital assets	10,661	10,555
Goodwill	11,279	11,306
	25,311	25,697
TOTAL ASSETS	41,745	43,514
CURRENT LIABILITIES		
Accounts payable and accrued		
liabilities	2,862	3,124
Deferred revenue	2,821	3,269
Bank loan	711	665
	6,394	7,058
NON-CURRENT LIABILITIES		
Bank loan	7,582	8,379
TOTAL LIABILITIES	13,976	15,437
SHAREHOLDERS' EQUITY	4 000	4 0 0 0
Share capital	4,922	4,922
Share premium	12,371	12,371
Retained earnings (note 5) TOTAL SHAREHOLDERS'	10,191	9,713
EQUITY	27,484	27,006
Non-controlling interest	285	1,071
TOTAL EQUITY	27,769	28,077
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	41,745	43,514

#### CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

FOR THE SIX MONTHS ENDED SEPTEMBER 30, 2016 (Expressed in Thousands of Bermuda Dollars)

	UNAUDITED	AUDITED
	SEPT 30	SEPT 30
	2016	2015
REVENUES Sale of goods Supply of services	9,109 9,099	11,490 8,705
Total revenue	18,208	20,195
DIRECT COST OF REVENUE Cost of goods sold Direct cost of services revenue Total direct cost of revenue	(5,877) (4,290) (10,167)	(7,654) (4,142) (11,796)
GROSS PROFIT	8,041	8,399
Other income	8	6
OPERATING EXPENSES		
Wages and benefits Other direct expenses and	(4,826)	(5,081)
overheads	(1,824)	(1,767)
Amortisation	(447)	(460)
Finance costs	(263)	(291)
Total operating expenses	(7,360)	(7,599)
TOTAL INCOME FROM CONTINUING OPERATIONS	689	806
Income from discontinued operations	-	541
Gain from non-controlling interest purchase	302	_
TOTAL COMPREHENSIVE	991	1,347

991

1,347

### CONDENSED CONSOLIDATED STATEMENT OF CASH **FLOWS**

FOR THE SIX MONTHS ENDED SEPTEMBER 30, 2016 (Expressed in Thousands of Bermuda Dollar)

	UNAUDITED AUDITED		
	SEPT 30	SEPT 30	
	2016	2015	
OPERATING ACTIVITIES Net income for the period Adjustments to convert to cash	991	1,347	
basis: Amortisation Finance costs Goodwill impairment Changes in non-cash working	447 263 27	460 291 -	
capital: Accounts receivable and prepaid expenses Inventories Accounts payable and accrued liabilities Deferred revenue	40 (348) (262) (448)	(2,353) (433) (793) 1,628	
	710	147	
INVESTING ACTIVITIES Acquisition/purchase of capital assets and/or disposal of capital assets	106	(443)	
FINANCING ACTIVITIES Repayment of bank loan Finance costs Dividends paid to shareholders Dividends paid to non-controlling interests Purchase of non-controlling interest	(752) (263) (492) (219) (316) (2,042)	(444) (291) (492) (186) -	
CASH & CASH EQUIVALENTS Decrease during the period Beginning of the period	(1,226) 6,124	(1,709) 7,273	
End of the period	4,898	5,564	

Earnings for the period

## NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

FOR THE SIX MONTHS ENDED SEPTEMBER 30, 2016 (Expressed in Thousands of Bermuda Dollars)

#### 1. Significant Accounting Policies

These unaudited condensed consolidated interim financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS), and follow the same accounting policies and methods of their application as per March 31, 2016 audited financial statements and should be read in conjunction with the latter.

#### 2. Earnings Per Share (Basic and Diluted)

	2016	2015
Number of shares	4,922,301	4,922,301
Earnings per share	\$0.20	\$0.24

#### 3. Segment Reporting

The Group has three reportable segments as at September 30, 2016 as shown below. The Group's management has identified the operating segments based on the goods and services they provide. All business and all inter-segment transactions are accounted for on an arm's length basis.

	Revenue fro custo		Inter-segme	ent revenue	Amortisation asso	•		ome from ations	Total a	assets
	2016	2015	2016	2015	2016	2015	2016	2015	2016	2015
Administrative Services	159	129	1,207	1,362	224	233	(2,080)	(2,776)	10,554	11,248
Automotive Garages	1,621	1,785	-	-	2	2	569	587	975	839
Cargo Handling Facilities	-		-	-	-	-	-	-	-	-
Management	16,428	18,281	-	-	221	225	2,455	3,280	18,938	2 <mark>0,121</mark>
	18,208	20,195	1,207	1,362	447	460	944	1,091	30,466	32,208

#### 4. Reconciliations

	2016	2015		2016	2015
NET INCOME			TOTAL ASSETS		
Reportable segments	944	1,091	Reportable segments	30,466	32,208
Other income	8	6	Goodwill	11,279	11,306
Finance costs	(263)	(291)			
Income from discontinued					
operations	-	541			
Non-controlling interest	(21)	(153)			
Gain from non-controlling					
interest purchase	302	-			
	970	1,194		41,745	43,514

## DIRECTORS

CHAIRMANDEPUTY CHAIRMANDavid W. Pugh, CPA, CAGail E. M. Miller

Jeffrey G. Conyers Ian D. Cook Michael L. Darling Dr. James A. C. King J. Patricia Lynn Scott Pearman The Hon. Gerald D. E. Simons O.B.E.

SECRETARY Codan Services Limited

## OFFICERS

lan D. Cook PRESIDENT AND CHIEF EXECUTIVE OFFICER BAS GROUP OF COMPANIES Andrew Griffith, CPA, CA VICE PRESIDENT AND CHIEF FINANCIAL OFFICER BAS GROUP OF COMPANIES

## **GENERAL MANAGERS**

Peter THE CCS GI	Aldrich ROUP LTD.	Jeff Cook WEIR ENTERPRISES LTD.	Tracey Sutherland BAS-SERCO LTD.
OTIS E COMPAN	Morran Elevator Y (Bermuda) LTD.	Greg Woods INTEGRATED TECHNOLOGY SOLUTIONS LTD.	Craig Davis BESCO LTD. & EFF-TECH LTD

#### 5. Retained Earnings

	2016	2015
Beginning of the period	9,713	7,932
Earnings for the period	970	1,194
Dividends	(492)	(492)
End of the period	10,191	8,634



## **Bermuda Aviation Services Limited**

INTERIM REPORT for the six months ended SEPTEMBER 30, 2016

# BAS **♦** serco









INTEGRATED TECHNOLOGY SOLUTIONS



